



# New Version Available

## AP Easy™ - Anatomic Pathology Reporting Software

### Customized For YOUR Lab!

AP Easy is an information management system for anatomic pathology laboratories. It is intended to answer the need for a low cost, easy to use approach for labs producing surgical, non-gyn cytology and cytology reports. AP Easy is based on the relational database program FileMaker Pro™ from FileMaker, Inc.

AP Easy - The PROCESS is the most unique aspect of AP Easy. You have the option to start with our standard package with only the Final Report customized for you or work with us on an interactive basis in the design of modifications to fit your lab. Your review of each step insures that you get what you want. The process takes 4-8 weeks and you are ready to go.

AP Easy is a result of over 12 years of experience on the part of Small Business Computers of New England, Inc. working with independent and hospital pathology labs, and is now installed in over 235 locations. The features include:

- Simple data entry with no field length limitations.
- Modifiable Gross/Microscopic/Diagnosis templates.
- Electronic Signature capability.
- Produces Final Reports in YOUR desired format.
- Produces diagnostic worksheets with prior patient history
- Built in Spell Check capability
- Graphic Images on Final Reports.
- Produces a complete set of reports defined by YOU

#### Improved Security

- Full username and password authentication for each user
- Administrator managed user-level access control.
- Encryption of data being passed between the server and the workstations

#### Persistent Case List

- Case list is always on the screen for easy, rapid access to cases.
- Filter by accession number, patient name, status(Pending or Signed), and date range.
- Sorted by Accession number, patient name, Date.

Consolidated Existing Patient Check - Patient check is done on the log-in screen without requiring multiple screens.

Type Ahead - When doing existing patient check, physician selection, and macro entry.

General Query - Extremely powerful searching capabilities are built into the General Query

- Query any field that you enter information into (i.e., Diagnosis, Date of Report, Case Logged In By, Referring Physician, Case Type)
- Extend and Constrain results of previous query
- Build complex multi-request queries(i.e., find all cases with basal cell carcinoma AND adenocarcinoma in the diagnosis received during a specified time period)
- Selectively print all reports in the query results list or transfer the found cases to the Persistent Case List to work with those cases.

Print to PDF - print any report directly to a PDF. Useful for storing PDF copies of reports on a server for backup.

#### Improved support for WYSIWYG printing of Final Reports

- What you see when viewing a report on screen is exactly what you get when the report is printed

#### Quick shot client statistics

- Go to the physician's record and see how many cases and specimens recieved from the physician
- For physician's with multiple locations, the statistics are broken down by all locations on one physician record.

#### Calendar based date entry

- all dates can be chosen from a pop-up calendar. -Eliminates data-entry problems

#### Improved User Interface/Navigation

- Multiple Window User Interface -Icon based buttons for visual representation
- Tooltip system - When the user passes the mouse over an icon a tip will appear explaining what that button's intended use is.
- Customized Application Menus - Allows for cleaner screens as most functions are now assigned to an application menu.

#### Signout Helper:

- Administrator controlled list of fields that are required to have information entered before a case can be signed out.
- User will be informed if a case is missing information. If the user chooses to fix the missing information, a list of fields missing information will appear. By clicking on the field in the list, the user will be taken directly to that field to enter missing information.

Performance Improvements - Uses the latest versions of FileMaker, Inc. products. Visit [www.filemaker.com](http://www.filemaker.com) for details.



## AP Easy Pricing

**Surgical**  
 Basic<sup>1</sup>      Full<sup>2</sup>      **GYN Cytology**  
 Basic<sup>1</sup>      Full<sup>2</sup>

<b>1-9 Users</b>	<b>\$2,995.00</b>	<b>\$5,995.00</b>	<b>\$2,995.00</b>	<b>\$5,995.00</b>
<b>10+ Users</b>	<b>\$5,995.00</b>	<b>\$11,995.00</b>	<b>\$5,995.00</b>	<b>\$11,995.00</b>

### <sup>1</sup>Basic Package:

Includes:

- 1 Year of BASIC Support – see below
- Customizing of Final Report
- Additional Customizing Performed at Hourly Rate

### <sup>2</sup>Full Package:

Includes:

- 1 Year of FULL Support – see below
- Audit Trail Module
- AutoFax Module

IMPORTANT: Additional software is required to run AP Easy. Add \$680.00 for the server application and \$99.00 per workstation for the client application to your order.

## Other Optional Modules

**AutoFax Module** **\$995.00**

Includes automatic faxing of Final Reports

**Internet Reporting Module** **\$2,495.00**

Let your doctors see results instantly and securely over the Internet.

**On-Site Install/Training** **\$2,495.00\***

Includes 2-Days on-site installation/training/expenses ... \*plus Air Fare

**Conversion of Old Data** **\$1,000.00**

Conversion of old data into patient histories if text files available.

**Audit Trail Module** **\$1,495.00**

Keep track of specified activity by user such as accessing of a case and modifying of diagnosis plus much more.

**Uni-directional Interface Module\*** **\$1,495.00**

BATCH file transfer to/from another client or hospital application. HL7 supported as well as most non-standard formats.

\*Bi-directional interfaces are supported. Simply purchase two Uni-directional Interface Modules.

**Bill Doctor - Client Billing Module** **\$1,995.00**

Generate transaction invoices/statements-track payments for direct bill clients.

## **New Version Available Q1 2009** (please contact us for information on current integrated billing solution with APEASY)

**AP Easy-Easy Billing Integration Module** **\$2,990.00**

Integrated interface to Easy Billing Professional Billing Program for Pathology Labs. Includes 1 Year of On-Line Support. Easy Billing software available for \$6,985.00. Visit [www.easybillingsoftware.com](http://www.easybillingsoftware.com) or Call (800) 618-6136 for information/demo.

**AP Easy Electronic Billing Interface Module** **\$1,000.00**

Special ANSI 12 Electronic Claims & Remittance Processing Module

## Annual Support Options AFTER 1st Year

**Basic Support** \*per major module (Surgical, GYN, Easy Billing) **\$995.00\***

Technical Support Only. All modifications requested will be billed at our hourly rate.

**FULL Support** \*per major module (Surgical, GYN, Easy Billing) **\$1,495.00\***

Technical and Modification support. All modifications, with the exception of options on our price list such as Interfaces, are included in this level of support. All after hours modifications requested will be billed at our hourly rate.

**FULL+ Support** \*per major module (Surgical, GYN, Easy Billing) **\$1,995.00\***

Annual Full Support PLUS after hours task performance to accommodate tasks that cannot be performed during our office hours of Mon-Fri:8:00AM-6:00PM.

**For More Information: Small Business Computers of New England, Inc., 25 Lowell Street, Suite 401, Manchester, NH 03101**

**(800) 647-2263 or [www.sbcne.com](http://www.sbcne.com)**



## New Version Upgrade Surgical (NOW) GYN (Q3 2008)

### Reasons to consider an Upgrade:

1. The current version of AP Easy that you have will not run using any version of FileMaker greater than version 6.0.
2. FileMaker Inc. has announced that they will no longer support FileMaker Version 6 or older as of 12/20/2006. This doesn't mean that we won't support our FileMaker 6 based AP Easy products, but we won't be able to get any support from FileMaker on those products.
3. The new version of AP Easy takes advantage of the technologies available in FileMaker Pro 8.5 such as PDF support, Multiple Window support, significant performance improvements for databases served using FileMaker Server, and Type Ahead support.

AP Easy UPGRADE Pricing	Surgical Upgrade	GYN Cytology Upgrade
<b>Basic Package</b> Includes: Customizing of Final Report	<b>\$2,995.00</b>	<b>\$2,995.00</b>
<b>Full Package</b> Includes: Customizing of Final Report, Activity Log Module, AutoFax Module and limited additional features from current APEASY version. Please provide us with a detailed list of current features you are wanting to retain in the new version and we will respond with a separate proposal if needed.	<b>\$5,995.00</b>	<b>\$5,995.00</b>

## AP Easy Data Conversion Options

For converting reports/history from the current version of AP Easy, there are three options:

**Option #1:** Import the patient demographic records for repeat/existing patient search purposes.

**Option #2:** Option #1 AND create an archive that includes the results from each case and links it to a patient demographic record for history purposes. This option is ONLY results that include Patient Name, Accession#, Physician, Date Received, Date Report, Pathologist, Diagnosis and Comments. You will not be able to reproduce the reports with this option. The archive results will be available when viewing a patient's demographic record and printing worksheets in the new version of AP Easy.

**Option #3:** Option #1, Option #2, AND creation of PDFs for all of your Final Reports so they can be reprinted from the new system.

## Data Conversion Pricing:

**Option #1: No Charge**

**Option #2: \$1,000.00**

**Option #3: \$2,495.00**

If you want to be able to re-print reports from the old version of AP Easy and don't want to purchase option number 3, a suggestion would be to move the old version of AP Easy to a single workstation that you can use to lookup and print reports from.

### FileMaker Pro® Software:

The upgrade requires FileMaker Pro 9.0 or higher on your workstations and FileMaker Server 9.0 on the server. Please contact us for information and pricing.

### Changes to Annual Support Options:

**Annual Basic Support** \*per major module (Surgical, GYN, Easy Billing) **\$995.00\***

Technical Support Only. All modifications requested will be billed at our hourly rate.

**Annual FULL Support** \*per major module (Surgical, GYN, Easy Billing) **\$1,495.00\***

Technical and Modification support. All modifications, with the exception of options on our price list such as Interfaces, are included in this level of support. All after hours modifications requested will be billed at our hourly rate.

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